

**MLS Sales Statistics**

**Number of Sales**

Big Island		MONTH OF				YEAR			
		September				TO DATE			
		2014	2015	Increase / <Decrease>	Increase / <Decrease>	2014	2015	Increase / <Decrease>	Increase / <Decrease>
		337	332	<5>	<1.48%>	3241	3278	37	1.14%
<b>ENTIRE</b>	Residential	142	149	7	4.93%	1415	1511	96	6.78%
	Vacant Land	140	128	<12>	<8.57%>	1286	1214	<72>	<5.60%>
	Commercial	0	3	3	#DIV/0	26	36	10	38.46%
	Condominium	55	49	<6>	<10.91%>	507	511	4	0.79%
	Business	0	3	3	#DIV/0	7	6	<1>	<14.29%>
<b>PUNA</b>	Residential	47	47	0	0.00%	480	472	<8>	<1.67%>
	Vacant Land	65	67	2	3.08%	761	645	<116>	<15.24%>
	Commercial	0	0	0		7	6	<1>	<14.29%>
	Condominium	0	0	0		0	1	1	#DIV/0
	Business	0	1	1	#DIV/0	3	1	<2>	<66.67%>
<b>SOUTH HILO</b>	Residential	20	22	2	10.00%	188	212	24	12.77%
	Vacant Land	13	10	<3>	<23.08%>	82	96	14	17.07%
	Commercial	0	1	1	#DIV/0	12	13	1	8.33%
	Condominium	4	5	1	25.00%	41	43	2	4.88%
	Business	0	0	0		4	1	<3>	<75.00%>
<b>NORTH HILO</b>	Residential	1	0	<1>	<#DIV/0%>	19	20	1	5.26%
	Vacant Land	4	0	<4>	<#DIV/0%>	9	3	<6>	<66.67%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>HAMAKUA</b>	Residential	1	4	3	300.00%	26	43	17	65.38%
	Vacant Land	4	0	<4>	<#DIV/0%>	11	16	5	45.45%
	Commercial	0	0	0		2	0	<2>	<#DIV/0%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>NORTH KOHALA</b>	Residential	5	8	3	60.00%	50	33	<17>	<34.00%>
	Vacant Land	6	1	<5>	<83.33%>	32	37	5	15.63%
	Commercial	0	1	1	#DIV/0	4	3	<1>	<25.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>SOUTH KOHALA</b>	Residential	18	20	2	11.11%	167	211	44	26.35%
	Vacant Land	5	8	3	60.00%	42	51	9	21.43%
	Commercial	0	0	0		0	5	5	#DIV/0
	Condominium	24	21	<3>	<12.50%>	177	160	<17>	<9.60%>
	Business	0	0	0		0	1	1	#DIV/0
<b>NORTH KONA</b>	Residential	38	37	<1>	<2.63%>	338	349	11	3.25%
	Vacant Land	15	12	<3>	<20.00%>	135	124	<11>	<8.15%>
	Commercial	0	1	1	#DIV/0	1	7	6	600.00%
	Condominium	27	23	<4>	<14.81%>	286	299	13	4.55%
	Business	0	2	2	#DIV/0	0	2	2	#DIV/0
<b>SOUTH KONA</b>	Residential	4	6	2	50.00%	47	65	18	38.30%
	Vacant Land	4	5	1	25.00%	44	52	8	18.18%
	Commercial	0	0	0		0	1	1	#DIV/0
	Condominium	0	0	0		0	5	5	#DIV/0
	Business	0	0	0		0	1	1	#DIV/0
<b>KA'U</b>	Residential	8	5	<3>	<37.50%>	100	106	6	6.00%
	Vacant Land	24	25	1	4.17%	170	190	20	11.76%
	Commercial	0	0	0		0	1	1	#DIV/0
	Condominium	0	0	0		3	3	0	0.00%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

122,103,786 129,715,606

7,611,820 6.23%

1,128,784,041 1,265,888,548

137,104,507 12.15%

Big Island		MONTH OF				YEAR			
		September		#	%	TO DATE		#	%
		2014	2015			2014	2015		
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	62,513,518	71,989,125	9,475,607	15.16%	678,362,376	736,834,055	58,471,679	8.62%
	Vacant Land	37,290,938	25,996,200	<11,294,738>	<30.29%>	214,961,691	253,777,337	38,815,646	18.06%
	Commercial	0	1,345,000	1,345,000	#DIV/0	11,761,311	23,480,160	11,718,849	99.64%
	Condominium	22,299,330	27,807,443	5,508,113	24.70%	222,899,663	248,844,158	25,944,495	11.64%
	Business	0	2,577,838	2,577,838	#DIV/0	799,000	2,952,838	2,153,838	269.57%
PUNA	Residential	9,677,794	10,196,637	518,843	5.36%	96,054,922	91,074,015	<4,980,907>	<5.19%>
	Vacant Land	1,890,938	1,938,500	47,562	2.52%	24,676,679	18,239,947	<6,436,732>	<26.08%>
	Commercial	0	0	0		1,876,156	1,276,000	<600,156>	<31.99%>
	Condominium	0	0	0		0	255,000	255,000	#DIV/0
	Business	0	2,200,000	2,200,000	#DIV/0	437,500	2,200,000	1,762,500	402.86%
SOUTH HILO	Residential	5,331,674	7,307,000	1,975,326	37.05%	61,357,299	78,647,979	17,290,680	28.18%
	Vacant Land	2,523,500	1,808,500	<715,000>	<28.33%>	16,663,500	22,011,433	5,347,933	32.09%
	Commercial	0	245,000	245,000	#DIV/0	4,152,905	4,951,660	798,755	19.23%
	Condominium	493,500	298,000	<195,500>	<39.61%>	5,298,100	5,841,810	543,710	10.26%
	Business	0	0	0		361,500	10,000	<351,500>	<97.23%>
NORTH HILO	Residential	550,000	0	<550,000>	<#DIV/0%>	13,460,000	9,079,500	<4,380,500>	<32.54%>
	Vacant Land	621,500	0	<621,500>	<#DIV/0%>	1,738,500	830,000	<908,500>	<52.26%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	156,000	1,378,500	1,222,500	783.65%	8,378,750	16,934,500	8,555,750	102.11%
	Vacant Land	1,217,000	0	<1,217,000>	<#DIV/0%>	3,108,000	8,536,000	5,428,000	174.65%
	Commercial	0	0	0		760,000	0	<760,000>	<#DIV/0%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	2,121,000	4,117,050	1,996,050	94.11%	39,835,800	23,726,456	<16,109,344>	<40.44%>
	Vacant Land	2,532,500	130,000	<2,402,500>	<94.87%>	13,509,400	12,048,700	<1,460,700>	<10.81%>
	Commercial	0	630,000	630,000	#DIV/0	3,047,250	1,317,500	<1,729,750>	<56.76%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	9,713,250	13,211,388	3,498,138	36.01%	104,997,718	149,998,740	45,001,022	42.86%
	Vacant Land	9,830,000	2,932,500	<6,897,500>	<70.17%>	38,354,500	32,552,400	<5,802,100>	<15.13%>
	Commercial	0	0	0		0	3,715,000	3,715,000	#DIV/0
	Condominium	13,502,330	12,781,904	<720,426>	<5.34%>	103,739,118	103,494,457	<244,661>	<0.24%>
	Business	0	0	0		0	165,000	165,000	#DIV/0
NORTH KONA	Residential	31,736,100	32,563,550	827,450	2.61%	316,622,621	316,588,846	<33,775>	<0.01%>
	Vacant Land	17,374,400	18,074,500	700,100	4.03%	104,454,162	145,563,847	41,109,685	39.36%
	Commercial	0	470,000	470,000	#DIV/0	1,925,000	3,970,000	2,045,000	106.23%
	Condominium	8,303,500	14,727,539	6,424,039	77.37%	113,387,445	137,120,891	23,733,446	20.93%
	Business	0	377,838	377,838	#DIV/0	0	377,838	377,838	#DIV/0
SOUTH KONA	Residential	2,057,200	2,125,000	67,800	3.30%	20,036,911	31,314,119	11,277,208	56.28%
	Vacant Land	545,000	408,500	<136,500>	<25.05%>	9,181,700	8,644,900	<536,800>	<5.85%>
	Commercial	0	0	0		0	1,150,000	1,150,000	#DIV/0
	Condominium	0	0	0		0	1,829,000	1,829,000	#DIV/0
	Business	0	0	0		0	200,000	200,000	#DIV/0
KA'U	Residential	1,170,500	1,090,000	<80,500>	<6.88%>	17,618,355	19,469,900	1,851,545	10.51%
	Vacant Land	756,100	703,700	<52,400>	<6.93%>	3,275,250	5,350,110	2,074,860	63.35%
	Commercial	0	0	0		0	7,100,000	7,100,000	#DIV/0
	Condominium	0	0	0		475,000	303,000	<172,000>	<36.21%>
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Median Sales Price**

684,500      1,490,338

805,838      117.73%

975,750      1,178,750

203,000      20.80%

Big Island		MONTH OF				YEAR			
		September		#	%	TO DATE		#	%
		2014	2015			2014	2015		
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	331,500	365,000	33,500	10.11%	312,250	335,000	22,750	7.29%
	Vacant Land	35,000	27,500	<7,500>	<21.43%>	26,000	27,500	1,500	5.77%
	Commercial	0	470,000	470,000	#DIV/0	255,000	358,750	103,750	40.69%
	Condominium	318,000	375,000	57,000	17.92%	295,000	275,000	<20,000>	<6.78%>
	Business	0	252,838	252,838	#DIV/0	87,500	182,500	95,000	108.57%
PUNA	Residential	210,000	185,000	<25,000>	<11.90%>	180,000	169,500	<10,500>	<5.83%>
	Vacant Land	20,000	25,000	5,000	25.00%	19,500	18,000	<1,500>	<7.69%>
	Commercial	0	0	0		170,000	228,000	58,000	34.12%
	Condominium	0	0	0		0	255,000	255,000	#DIV/0
	Business	0	2,200,000	2,200,000	#DIV/0	150,000	2,200,000	2,050,000	1366.67%
SOUTH HILO	Residential	251,000	327,500	76,500	30.48%	266,000	317,490	51,490	19.36%
	Vacant Land	125,000	156,000	31,000	24.80%	166,000	161,250	<4,750>	<2.86%>
	Commercial	0	245,000	245,000	#DIV/0	237,000	260,000	23,000	9.70%
	Condominium	120,000	57,000	<63,000>	<52.50%>	110,000	125,000	15,000	13.64%
	Business	0	0	0		68,750	10,000	<58,750>	<85.45%>
NORTH HILO	Residential	550,000	0	<550,000>	<#DIV/0%>	408,000	375,000	<33,000>	<8.09%>
	Vacant Land	168,250	0	<168,250>	<#DIV/0%>	185,000	350,000	165,000	89.19%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	156,000	400,000	244,000	156.41%	292,500	296,000	3,500	1.20%
	Vacant Land	138,500	0	<138,500>	<#DIV/0%>	223,000	280,000	57,000	25.56%
	Commercial	0	0	0		380,000	0	<380,000>	<#DIV/0%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	384,000	439,000	55,000	14.32%	578,500	555,000	<23,500>	<4.06%>
	Vacant Land	260,250	130,000	<130,250>	<50.05%>	277,500	235,000	<42,500>	<15.32%>
	Commercial	0	630,000	630,000	#DIV/0	404,750	367,500	<37,250>	<9.20%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	432,500	524,000	91,500	21.16%	449,000	490,000	41,000	9.13%
	Vacant Land	810,000	141,250	<668,750>	<82.56%>	267,500	210,000	<57,500>	<21.50%>
	Commercial	0	0	0		0	270,000	270,000	#DIV/0
	Condominium	513,000	510,000	<3,000>	<0.58%>	475,000	472,000	<3,000>	<0.63%>
	Business	0	0	0		0	165,000	165,000	#DIV/0
NORTH KONA	Residential	547,000	665,000	118,000	21.57%	545,000	567,500	22,500	4.13%
	Vacant Land	375,000	263,750	<111,250>	<29.67%>	288,000	380,000	92,000	31.94%
	Commercial	0	470,000	470,000	#DIV/0	1,925,000	485,000	<1,440,000>	<74.81%>
	Condominium	280,000	275,000	<5,000>	<1.79%>	267,000	262,000	<5,000>	<1.87%>
	Business	0	188,919	188,919	#DIV/0	0	188,919	188,919	#DIV/0
SOUTH KONA	Residential	541,600	381,500	<160,100>	<29.56%>	385,000	375,000	<10,000>	<2.60%>
	Vacant Land	95,000	45,000	<50,000>	<52.63%>	117,500	100,000	<17,500>	<14.89%>
	Commercial	0	0	0		0	1,150,000	1,150,000	#DIV/0
	Condominium	0	0	0		0	240,000	240,000	#DIV/0
	Business	0	0	0		0	200,000	200,000	#DIV/0
KA'U	Residential	124,500	220,000	95,500	76.71%	149,000	168,500	19,500	13.09%
	Vacant Land	23,500	8,335	<15,165>	<64.53%>	12,000	11,750	<250>	<2.08%>
	Commercial	0	0	0		0	7,100,000	7,100,000	#DIV/0
	Condominium	0	0	0		165,000	100,000	<65,000>	<39.39%>
	Business	0	0	0		0	0	0	

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